



Welcome

As we introduced in last month's E-News, we are delighted to say that we are **open for business with cable, wire and accessories**. In this issue our managing director, Rob Laughton, explains why we have taken the decision to add these product lines to our current portfolio. We also take a look at a new backshell from Glenair, a new patented joystick from Ultra MSI Electronics and round off the issue with a spotlight on miniature solenoids from Dialight BLP.

Whether it is a traditional product that you are after or something from our latest product ranges, make us aware of your requirements and we will give you a quote.

Give us a try!

If you are interested in any of our product ranges please visit www.aerco.co.uk or email us at sales@aerco.co.uk



Aerco - One stop shop for interconnection

Aerco managing director, Rob Laughton, explains why the company is adding wire and cable products to its portfolio.

"In today's highly competitive markets many businesses are seeking to reduce their vendor base. One outcome from this new business model is the expectation of heightened levels of service and commitment from suppliers as they concentrate more orders through their reduced population of suppliers.

- The full story...
- More information on Cable, Wire & Accessories

This vendor reduction process would be helped enormously if it were possible to buy all components relating to interconnection from one supplier. It is for that reason we are now offering our customers a comprehensive range of wire and cable products in addition to our more traditional products of connectors, back-shells and accessories. With most of our customers already buying and using wire and cable, we are convinced that the ability to offer a total product package will be a highly valued service".

Aerco can supply MIL-SPEC, Def Stan and UL approved high quality products from world-class manufacturers like Alpha Wire, Hellermann Tyton, Thermax and Tyco Electronics.

- Equipment wire – PVC's, Teflon's etc
- Cables – coaxial cables and multi-core cables
- Wire management products – tubing, braids, lacing cords and spiral wraps
- Heat shrinks – PVC's, Teflon's, Kynars
- Cable accessories



Three-in-one backshell provides excellent shielding and inventory reduction

A composite, swing-arm strain relief backshell from Glenair that provides high levels of EMI/RFI shielding while reducing inventory is now available from Aerco. Effectively a three-in-one part thanks to its ability to adjust and lock quickly in one of three positions, this innovative backshell offers easy installation and outstanding performance in terms of weight and cost reduction. It is performance tested to AS85049 mechanical and electrical standards.

- The full story...
- More information on Backshells



New control grips bring game functionality to military applications

Manning and controlling modern military electronic systems may be no 'Game Boy™' but the new, rugged, dual-handle control unit from Ultra Electronics MSI certainly makes it easier as it is designed to suit a generation that cut its teeth on joysticks and game controls.

Using a control layout similar to those used in video game controllers, the patented FMCU™ series offers an easy transition from video games to military applications providing military personnel with the ability to move freely in the field without being restricted by a mounted controller.

- The full story...
- More Information on Joysticks



New solenoids are the key to small locking applications

We are now holding stock of two new, miniature, open framed push or pull solenoids from Dialight BLP that are ideal for applications where high force is not required but compactness is essential. The overall frame size of the Series 133 and Series 134 allows them to be easily concealed in locking mechanisms where discretion is the keyword.

- The full story...
- More information on Solenoids

For more information on any of the products featured, please contact the Aerco product specialists on 01403 260206, email sales@aerco.co.uk or visit www.aerco.co.uk. If you have any comments regarding this newsletter, or would like to see any particular products featured, please e-mail adv@aerco.co.uk.

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